OpenLMIS Stakeholder Map

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resonance
Frontier Market Solutions

About this Stakeholder Map

- The purpose of this document is to provide the Governance Committee with a deeper understanding of the current OpenLMIS ecosystem and its stakeholders.
- Alongside other insights, this will serve as the foundation to reimagine relationships, evaluate how far of a departure the new business models are from the current state, and support decision making.
- Currently, this document is an aggregation of information acquired through the following channels:
    - Phase one interviews with key stakeholders
    - Content provided on the wiki page and from community members
    - Desk research
- As this project continues, this document will evolve as new stakeholders are identified and current stakeholders are more deeply understood.

Current OpenLMIS Ecosystem*

The OpenLMIS ecosystem is a collaboration of funders, distribution mechanisms, implementers, and tech partners.

Donors:

Bill & Melinda Gates foundation

USAID FROM THE AMERICAN PEOPLE

Other implementation-specific funders (e.g. Gavi)

Previous:
- *PEPFAR*
- *Life-Saving Commodities*
- *The Rockefeller Foundation*

Funds Distribution Mechanisms:

digital square

USAID GLOBAL HEALTH SUPPLY CHAIN PROGRAM PROCUREMENT AND SUPPLY MANAGEMENT

Other mechanisms (e.g. USAID MEASURE Evaluation Project)

Implementers:

VillageReach Starting at the Last Mile

Chemonics

JSI

Clinton Health Access Initiative

PATH

Technology Partners:

SolDevelo solutions development

ONA

JSI

VillageReach Starting at the Last Mile

SOFTWORKS

Integrations

OpenSRP

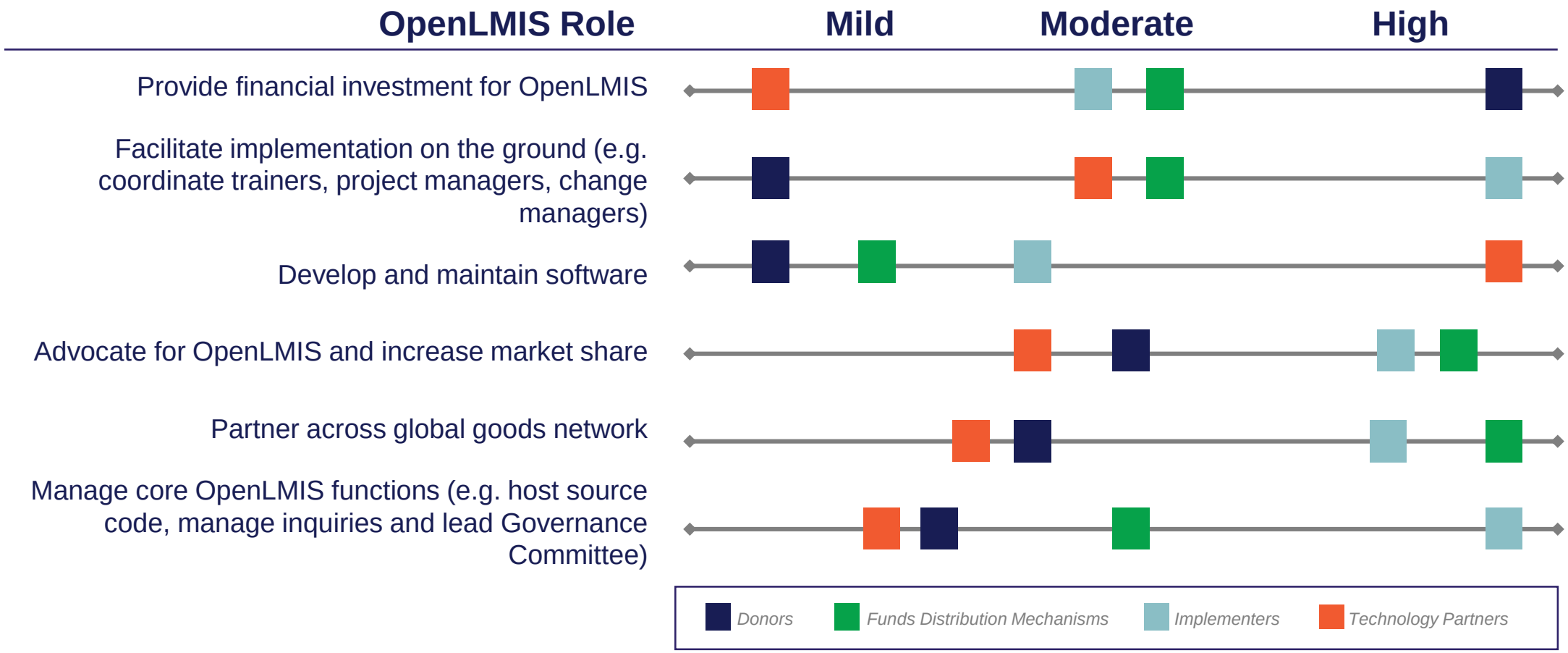
Nexleaf Analytics

Previous:
- *ThoughtWorks*

**Other partners include: BAO Systems, BrowserStack, UNFPA, AMP.*

Stakeholder Group Roles & Capabilities

In the current ecosystem, each of the four stakeholder groups have distinct roles and capabilities.



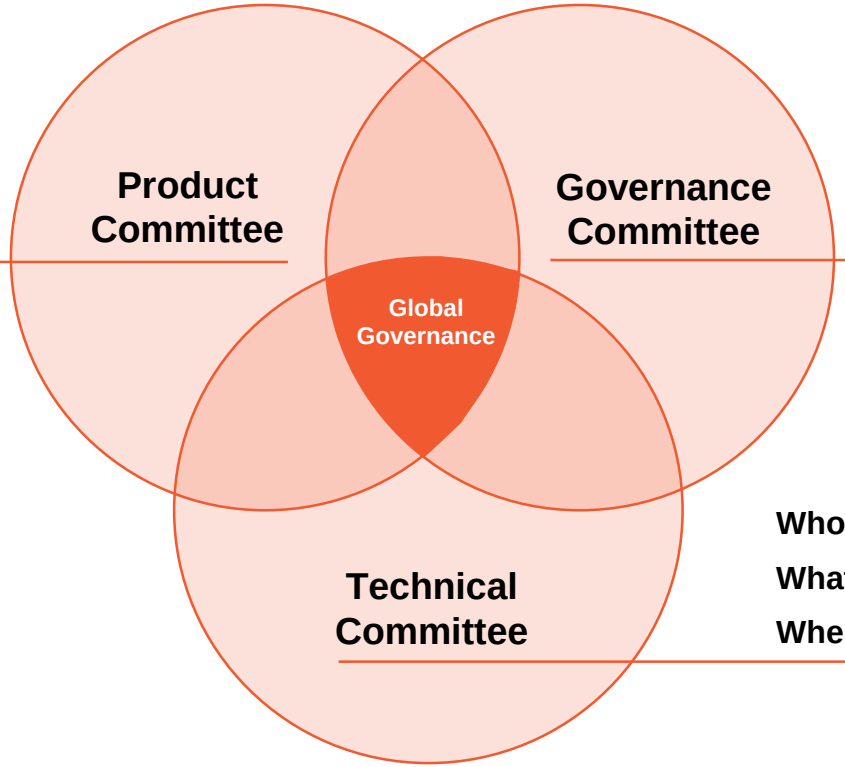
OpenLMIS Community

The community includes three committees and a country users group.

Who: Program managers, implementers

What: Improve user experience and update requirements and roadmap

When: Bi-weekly meetings



Who: Donors, program and supply chain managers

What: Provide strategically-focused leadership for the OpenLMIS community

When: Monthly meetings

Country Users Group*

Who: Current or future in-country users of OpenLMIS
What: Convey the user experience
When: Ad hoc meetings

Who: Developers/architects

What: Build and set standards for product code

When: Meetings 1-3 times per month

**The user perspective is extremely important, and the community has not yet found the right forum for consistent engagement.*

External Stakeholders

The OpenLMIS Community operates in a broader and evolving global goods landscape containing many related stakeholders.

Stakeholder Type	Examples
Users	Ministry of Health, District-Level Managers
Academia & Influencers	University of Dar es Salaam, Digital Impact Alliance (DIAL)
Multilaterals	Global Fund, PEPFAR, UNDP
Related Open-Source Solutions	District Health Information System 2 (DHIS2), Open Data Kit, OpenMRS, Logistimo
Potential Collaborators & Competitors	Kasha, Mojaloop, LogiNext Mile, Maisha Meds, Sokowatch

*The groups listed above are not meant to be an exhaustive list of potential external stakeholders.

OpenLMIS Funding Trails

There are two related, yet distinct "funding trails" that make up the current OpenLMIS ecosystem.

TRAIL A:
Core Funding

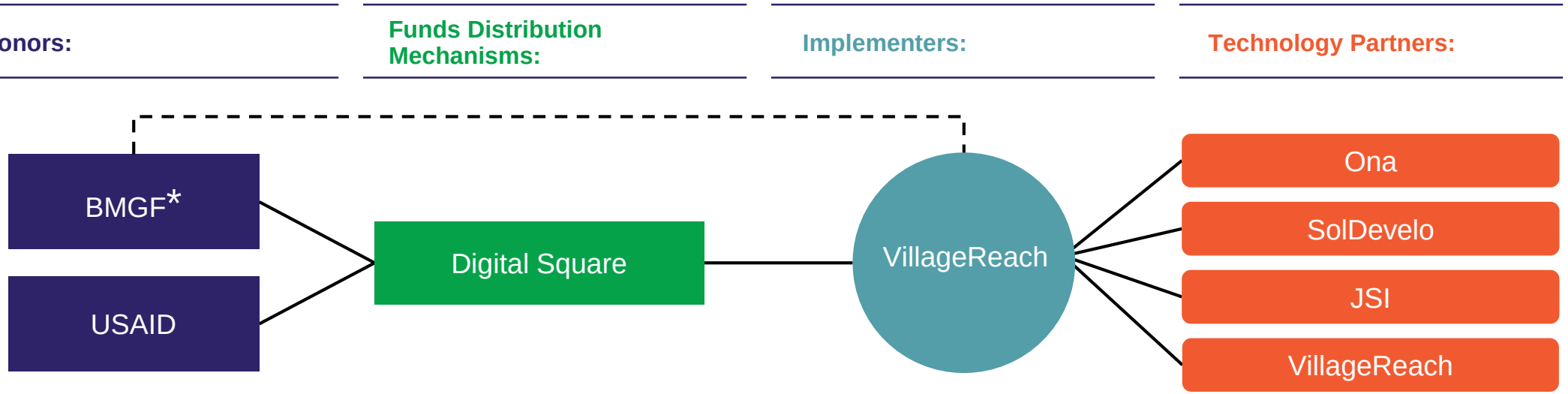
- Backbone of OpenLMIS
- Enables improvements to "current-state" functionality, including through the gap analysis project and re-architecture
- Enables stewardship through implementations
- Funds delivered through Digital Square, which manages funds distribution across global goods and advocates to donors for the funding of global goods
- Supports software development, hosting, VillageReach product management, advocacy, Governance Committee meetings, and travel

TRAIL B:
Implementation Funding

- More decentralized with funds coming primarily from USAID and additional support from other organizations (e.g., Gavi, DFID) depending on the implementation
- Additional funds through GHSC-PSM project & other projects
- Procure supplies for the Ministry of Health in each country
- The selection of a global good technology may be procured strictly by a relationship.
- The implementation funding supports both the implementation and technology partners.

TRAIL A: Core Funding

The first funding trail is simpler; as most core funding capital filters through Digital Square and is allocated to VillageReach, technology partners, and other global goods providers.



BMGF and USAID provide core funding to OpenLMIS, though funding from BMGF will change in April 2019.

Digital Square serves as the mechanism for funds allocation; they build a stronger capacity for implementation.

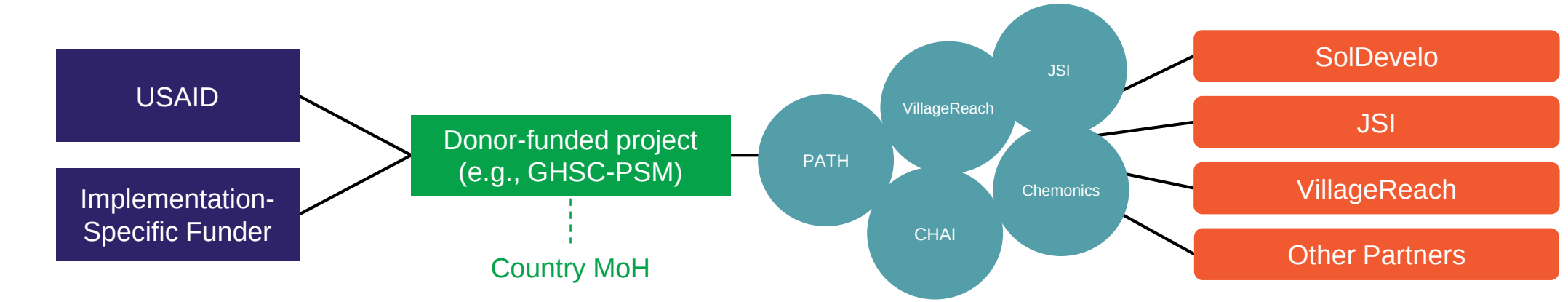
Manages both in-house and external software development; as well as hosting, inquiry management, advocacy and the Governance Committee.

VillageReach owns a contract with each of four technology partners who work together in sprint teams to make product improvements and resolve issues.

*Note: Core funding also supports salaries at JSI, SolDevelo, and Ona.

TRAIL B: Implementation Funding

Given the unique partner landscape in every country, each implementation funding trail is different.



Implementation funding comes from USAID in conjunction with a country-specific funder (e.g. Global Fund, GAVI, DFID, faith-based organization).

The donor-funded project procures supplies for the Ministry of Health.

The implementers orchestrate the implementation and typically have trainers, supply chain professions and project managers.

Technology partners work closely with the implementers, and can sometimes be the same as the implementer if there is dev support available.