

**Overview**

OpenLMIS was designed by a community of countries and international stakeholders who believe in working together to solve common challenges. Countries and donors pooled resources to create a non-proprietary product built on shared user requirements across countries. The end result is a more flexible and powerful information system than what any one country or organization could create individually.

The platform is currently being used by Ministries of Health in 10 Sub-Saharan African countries. OpenLMIS’s unique value proposition is that it provides an entry point to low- and middle-income countries who are ready to better manage their public medicine but are not yet ready for the sophistication of a commercial product.

**Electronic LMIS 101:**

Most Logistics Management Information Systems (LMIS) in low-income countries are paper-based systems that require manual data collection at almost every point in the supply chain. An electronic LMIS automates this process, reducing manual data entry and hand calculations. The result is more complete, accurate and timely data for decision-making— essential to reducing stockouts, managing waste and losses, and operating an effective and efficient supply chain.

**Business Approach:**

Expanding to private health markets is a key component of achieving sustainability for OpenLMIS. Given the expected similarities between public health and private health customer needs, there are existing strengths that OpenLMIS+ can leverage. Using private channel partners to increase sales, OpenLMIS can be expected to break-even within 5 years of the post-seed stage funding phase.

**Customer Growth Projections:**

**Financial Projections:**

Break-even

**INVESTMENT REQUIRED:**

* Seed stage capital: $3.5MM

**USE OF SEED STAGE FUNDS:**

* Create independent entity
* Develop software for private customers
* Develop Channel Partner(s)
* Collect impact data that align with SDGs
* Pitch to impact investors or foundations with PRI / MRI\*
* Play a very important role of de-risking the investment for impact investors

**TEAM:**

**KEYS TO SUCCESS:**

* Existing pipeline of public customers
* Strong community
* The market demand is expected to grow

**CONTACT:**